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Andriy

Senior Project / Program Manager (PMP)

Summary

Andriy is a PMP-certified program and delivery manager with over 10+ years of experience in professional services, SaaS, fintech and cloud engineering. He has led complex technical programs, enterprise client engagements and portfolios of up to 80 FTEs and $10M in annual recurring revenue. His expertise spans cross-functional delivery governance, commercial planning, stakeholder management and cloud migration. Most recently, he coordinated the migration of 120 applications and over 1 PB of data from AWS to Google Cloud, including a single production cutover.
Works across Delivery, Sales, Product and Engineering, standardises how engagements are run, and reports status, risk and value to VP and C-level stakeholders.

TECHNICAL SKILLS:

- Program Management: PMP, program delivery, milestone and dependency planning, risk management, cutover planning, production readiness, PI planning
- Delivery & Commercial: Scoping, estimation, pricing, resource planning, P&L, burn and margin tracking, delivery governance
- Stakeholders & Clients: Executive reporting, QBR/EBR, onboarding, renewals, expansion, escalations, vendor management
- Methodologies: Agile, Scrum, SAFe, Waterfall, OKRs, quarterly planning
- Cloud & Engineering: AWS, Google Cloud, cloud migration, infrastructure migration, COGS optimisation
- Tools & Reporting: Microsoft Excel, Microsoft PowerPoint, executive presentations, steering committee meetings, QBR/EBR, Jira, Salesforce, Zapier, Python, Slack, Jellyfish.

- Operations: Roadmaps, reporting, delivery playbooks, capacity planning, workflow automation

Professional Career

Staff Technical Program Manager

June 2025 – July 2026 | **Poland (Remote)**

Project info:

Large-scale infrastructure migration, cloud cost optimisation and AI initiatives for a SaaS platform.

Responsibilities:

- Led infrastructure migration, COGS savings and AI programs with Product, Design and Engineering, managing plans, dependencies and risks.
- Coordinated migration of 120 applications and over 1 PB of data from AWS to Google Cloud in a single cutover, with no customer-facing data integrity gaps across 200 TB of database clusters.
- Owned cutover sequencing, rehearsals, rollback criteria and production readiness in collaboration with Engineering and SRE.
- Managed external delivery vendors and presented go/no-go recommendations to C-level leadership, including the CTO.
- Co-facilitated quarterly PI planning for over 500 participants across Poland, the US and India.
- Built Python automation for workflow monitoring and status notifications.

Software and technologies:

AWS, Google Cloud, Python, Agile, PI Planning, Cloud Migration, Delivery Governance.

Client Experience Manager (NA and EMEA)

August 2021 – December 2024 | **Poland (Remote)**

Project info:

Enterprise professional-services and client-delivery portfolio spanning software engineering and cloud computing.

Responsibilities:

- Owned enterprise accounts ranging from startups to Fortune 500 companies; grew portfolio revenue by 36% in the first year to $10M ARR.
- Managed multiple implementation and onboarding engagements concurrently.
- Created reusable onboarding and delivery playbooks, standards and templates.

- Prepared and delivered executive presentations in Microsoft PowerPoint for pre-sales activities, steering committee meetings, Quarterly Business Reviews (QBRs), and Executive Business Reviews (EBRs), communicating project status, risks, business value, and next steps to VP and C-level stakeholders.
- Partnered with Sales and technical teams on customer health, renewals, expansion and escalation management.

Software and technologies:

QBR, EBR, SaaS, Cloud Computing, Delivery Playbooks, Account Management, Salesforce.

Lead Delivery Manager

October 2019 – July 2021 | **Lviv, Ukraine**

Project info:

Professional-services delivery for enterprise clients, including a publicly traded fintech organisation.

Responsibilities:

- Owned engagement scoping, estimates and pricing from pre-sales through delivery, including a fintech account approaching $1M annual revenue.
- Managed portfolios of up to 80 FTEs with responsibility for burn, margin, P&L, capacity and retention.
- Improved client satisfaction by 30% and led quarterly business reviews.
- Mentored program managers in roadmap planning, delivery execution and stakeholder management.

Software and technologies:

Program Management, P&L, Resource Planning, Agile, QBR, Fintech.

Delivery Manager / Head Functional Resource Manager

August 2016 – September 2019 | **Lviv, Ukraine**

Project info:

Technical programs for banking and financial-services clients, including backend platforms for an early German neobank.

Responsibilities:

- Coordinated KYC, IAM and backend engineering teams.
- Owned estimation, pricing, resource forecasts, OKRs and milestone planning with engineering leadership.
- Expanded the account from 35 to 60 FTEs through reliable delivery and stakeholder engagement.

Software and technologies:

Banking, Fintech, KYC, IAM, OKRs, Delivery Management, Resource Planning.

Scrum Master

March 2016 – August 2016 | **Lviv, Ukraine**

Project info:

Agile delivery for web, iOS and Android product teams.

Responsibilities:

- Facilitated Agile delivery and improved release cadence and backlog prioritisation.

Software and technologies:

Scrum, Agile, iOS, Android, Web.

Project Manager

February 2015 – February 2016 | **Lviv, Ukraine**

Project info:

Multi-domain software projects involving clients, vendors and delivery teams.

Responsibilities:

- Coordinated project delivery across client stakeholders, vendors and engineering teams.

Software and technologies:

Project Management, Vendor Management, Software Delivery.

Project Manager

October 2011 – January 2015 | **Lviv, Ukraine (Remote for US client)**

Project info:

Software projects for a US-based data-driven marketing technology company.

Responsibilities:

- Managed software project execution and delivery coordination.

Software and technologies:

Project Management, Marketing Technology.

Education

2010

Lviv Polytechnic National University, Lviv, Ukraine

Master of Science in Innovation Management (with Honors)

Certifications

April 23, 2025

Project Management Professional (PMP)

Foreign Languages Skills

Ukrainian: Native

English: Advanced

Polish: Professional Working